

THIS SPACE FOR BXA USE

786070

**REPORT OF REQUEST FOR RESTRICTIVE TRADE PRACTICE OR BOYCOTT
MULTIPLE TRANSACTIONS (Sheet No. 1)**

(For reporting requests described in 769 of the Export Administration Regulations)

NOTICE OF RIGHT TO PROTECT CERTAIN INFORMATION FROM DISCLOSURE.

The Export Administration Act permits you to protect from public disclosure information regarding the quantity, description, and value of the commodities or technical data supplied in Item 9 of this report and in any accompanying documents. *If you do not claim this protection, all of the information in your report and in accompanying documents will be made available for public inspection and copying.* You can obtain this protection by certifying, in Item 5 of the report, that disclosure of the information regarding the quantity, description and value of the commodities or technical data referred to above would place a United States company or individual involved in the report at a competitive disadvantage. If you make such a certification in Item 5, you may remove information regarding the quantity, description, and value of the commodities or technical data supplied by you from Item 9 of the public inspection copy of the report form and from the public inspection copies of the accompanying documents. The withholding of this information will be honored by the Department unless the Secretary determines that disclosure of the information would not place a United States company or individual at a competitive disadvantage or that it would be contrary to the national interest to withhold the information.

A 1 BATCH 2 5
MONTH/YEAR 0991 6 9

This report is required by law (50 U.S.C. App. §2403-1a(b); P.L. 95-52; E.O. 12002; 15 CFR Part 769). Failure to report can result both in criminal penalties, including fines or imprisonment, and administrative sanctions.

INSTRUCTIONS: 1. This form may not include a transaction report that is filed late, nor indicate a decision on request other than those coded in Item 4 below. 2. This form may be used to report on behalf of another United States person if all transactions apply to the person identified in Item 2, but may not be considered as a dual report on behalf of both persons identified in Item 1a and Item 2. 3. Limit each report to 75 transactions or less. 4. Attach as many continuation sheets as needed. Enter sheet number and name of reporting firm on each continuation sheet (starting with Sheet No 2). 5. List each transaction across the continuation sheet, completing all items that apply. Use as many lines as necessary but separate transactions with a blank space or line. 6. Assemble original report form and accompanying documents as a unit, and submit intact and unaltered. 7. Assemble and submit the duplicate copy of report form (marked Duplicate (Public Inspection Copy)) and additional copies of accompanying documents (marked with the legend "Public Inspection Copy.") 4. If you certify, in Item 5, that the disclosure of the information specified there would cause competitive disadvantage, edit the "Public Inspection Copy" of the documents submitted to exclude the specified information and remove the right hand portion of the Duplicate (Public Inspection Copy) of the continuation sheet(s) relating to Column 9. **MULTIPLE TRANSACTIONS:** Public reporting for this collection of information is estimated to average one hour per reported request, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden to Office of Security and Management Support, Bureau of Export Administration, U.S. Department of Commerce, Washington, D.C. 20230; and to the Office of Management and Budget, Paperwork Reduction Project (0694-0012), Washington, D.C. 20503.

1a. Identify firm submitting this report:

Name: **National Bank of Kuwait S.A.K.**
Address: **299 Park Avenue 17th floor**
City, State and ZIP: **New York, NY 10171**
Country (if other than USA):
Telephone: **(212) 303-9800**
Firm Identification No. (if known) **281577**

Specify firm type:

- ☐ Exporter
☒ Bank
☐ Forwarder
☐ Carrier
☐ Insurer
☐ Other **B**

1b. Check any applicable box:

- ☐ Revision of a previous report (attach two copies of the previously submitted report)
☐ Resubmission of a deficient report returned by BTR (attach form letter that was returned with deficient report)
☐ Report on behalf of the person identified in item 2

2. If you are authorized to report and are reporting on behalf of another U.S. person, identify that person (e.g., domestic subsidiary, controlled foreign subsidiary, exporter, beneficiary):

Name:
Address:
City, State and ZIP:
Country (if other than USA):
Type of firm: (see list in item 1a)

3. REQUESTING DOCUMENT CODES (use to code Column 6 of continuation sheet)

- C Request to carrier for blacklist certificate (submit two copies of blacklist certificate or transcript of request)
U Unwritten, not otherwise provided for (make transcript of request and submit two copies)
L Letter of credit
R Requisition/purchase order/accepted contract/ shipping instruction
B Bid invitation/tender/proposal/trade opportunity
Q Questionnaire (not related to a particular dollar value transaction)
9 Other written

Submit two copies of each document or relevant page in which the request appears.

4. DECISION ON REQUEST CODES (use to code Column 7 of continuation sheet)

- R Have not taken and will not take the action requested
T Have taken or will take the action requested


5. Protection of Certain Information from Disclosure: (Check appropriate boxes and sign Below)

- ☐ I (we) certify that disclosure to the public of the information regarding quantity, description, and value of the commodities or technical data contained in:
☐ Column 9 of the attached continuation sheets (If you check this box, be sure to remove column 9 from the Duplicate (Public Inspection Copy)) of the continuation sheets.
☐ Attached documents (If you check this box, be sure to edit the "Public Inspection Copy" of the documents submitted to exclude the specified information.) would place a United States person involved at a competitive disadvantage, and I (we) request that it be kept confidential.
☐ I (we) authorize public release of all information contained in the report and in any attached documents.
I (we) certify that all statements and information contained in this report are true and correct to the best of my (our) knowledge and belief.

Sign here in ink **J. Norman Kelly** Type or print **Athanasia Stephanides, Manager Trade Finance** Date **July 9, 1997**
Muhannad Kamal, Executive Manager

Column (2) Also enter firm identification number assigned to exporting firm, if known. (6) Use codes found on Sheet No. 1 to specify type(s) of document conveying the request. (7) Use codes found on Sheet No.1 to indicate whether action taken or not taken. (8) Enter reporting firm's reference number (e.g., letter of credit, customer order, invoice). This number must appear on corresponding copy of document or relevant page. Attach copies in same order as listed on continuation sheet(s).		SHEET NO. 2 of 7 REPORTING FIRM (Name) National Bank of Kuwait S.A.K. New York Branch		FORM BXA-6051P-a (Rev. 10-89) REPORT OF REQUEST FOR RESTRICTIVE T MULTIPLE TRANSACTIONS (C			
RSN SUBSET RTP/CLASS OTHER PARTY FIN (1)	NAME AND ADDRESS OF EXPORTING FIRM INVOLVED (unless same as item 1a or item 2 on Sheet No. 1)	BOYCOTTING COUNTRY (3)	BOYCOTTED COUNTRY OR COUNTRIES (4)	DATE REQUEST RECEIVED BY FIRM (month/day/year) (5)	REQUEST- ING DOCUMENT CODE (6)	DECISION ON REQUEST CODE (7)	YOUR REFERENCE NUMBER (8)
THIS SPACE FOR BXA USE NOT REPORTABLE	Medivators Inc. Eagan, MN	Kuwait	Isreal	4/4/97	L	T	E749627
	American Polycraft Inc. Denton, GA	"	"	4/7/97	"	"	E749628
	Ridge Tool Company Elyria, Ohio	"	"	"	"	"	E749629
	Global Export MKTD. Co. Ltd. New York, NY	"	"	"	"	"	E749630
	Sytron Parking Systems Broomfield, Colorado	"	"	"	"	"	E749631
	Scharfman Bros, Inc. Hemstead, NY	"	"	4/8/97	"	"	E749632
	Mckim Group Waltham, Massachusetts	"	"	"	"	"	E749633
	Nicola International Inc. Los Angeles, CA	"	"	4/9/97	"	"	E749634
	Itochu International Inc. Houston, TX	"	"	4/9/97	"	"	E749635
Wotek Corporation Bound Brook, NJ	"	"	"	"	"	E749636	

(Remove stub from public inspection copy at perforation if confidentiality is requested in Sheet No. 1)

Column (2) Also enter firm identification number assigned to exporting firm, if known. (6) Use codes found on Sheet No. 1 to specify type(s) of document conveying the request. (7) Use codes found on Sheet No.1 to indicate whether action taken or not taken. (8) Enter reporting firm's reference number (e.g., letter of credit, customer order, invoice). This number must appear on corresponding copy of document or relevant page. Attach copies in same order as listed on continuation sheet(s).		SHEET NO. 4 of 7 REPORTING FIRM (Name) National Bank of Kuwait S.A.K New York Branch		FORM BXA-6051P-a (Rev. 10-89) REPORT OF REQUEST FOR RESTRICTIVE 1 MULTIPLE TRANSACTIONS (C			
RSN SUBSET RTP/CLASS OTHER PARTY FIN (1)	NAME AND ADDRESS OF EXPORTING FIRM INVOLVED <i>(unless same as item 1a or item 2 on Sheet No. 1)</i> (2)	BOYCOTTING COUNTRY (3)	BOYCOTTED COUNTRY OR COUNTRIES (4)	DATE REQUEST RECEIVED BY FIRM <i>(month/day/year)</i> (5)	REQUEST- ING DOCUMENT CODE (6)	DECISION ON REQUEST CODE (7)	YOUR REFERENCE NUMBER (8)
THIS SPACE FOR BXA USE NOT REPORTABLE  NOT REPORTABLE	Giabson Expo Trade Int'l Co. Oldsmar, FL	Kuwait	Isreal	4/14/97	L	T	E749647
	The Little Tikes Company Hudson, Ohio	" "	" "	" "	" "	" "	E749648
	Tire Warehouse Inc. Miami, FL	"	"	4/15/97	"	"	E749649
	D'Niro Creative Business Inc. Birmingham, AL	"	"	4/15/97	"	"	E749650
	Dupont Polymers Nafion Fayetteville, NC	"	"	"	"	"	E749651
	A.P. Esteve Sales Inc. Stockton, CA	"	"	4/16/97	"	"	E749652
	Heat Controller Inc. Jackson, Michigan	"	"	4/22/97	"	"	E749653d
	Drexel Heritage Furnishings Inc. Drexel, NC	"	"	4/24/97	"	"	E749654
	Dart Container Corp. Mason, Michigan	"	"	4/29/97	"	"	E749655
Global Export Mktg CO. Ltd. New York, NY	"	"	"	"	"	E749656	
The Kelvinator International Comp. Pittsburgh, PA	"	"	"	"	"	E749657	
Pairgain Technologies INC. Tustin, CA	"	"	"	"	"	E749658	

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 (6) Use codes found on Sheet No. 1 to specify type(s) of document conveying the request.
 (7) Use codes found on Sheet No.1 to indicate whether action taken or not taken.
 (8) Enter reporting firm's reference number (e.g., letter of credit, customer order, invoice). This number must appear on corresponding copy of document or relevant page. Attach copies in same order as listed on continuation sheet(s).


SHEET NO. 5 of 7

FORM BXA-6051P-a
 (Rev. 10-89)

REPORTING FIRM (Name)

National Bank of Kuwait S.A.K.
 New York Branch

REPORT OF REQUEST FOR RESTRICTIVE TI
 MULTIPLE TRANSACTIONS (C)

RSN SUBSET RTP/CLASS OTHER PARTY FIN (1)	NAME AND ADDRESS OF EXPORTING FIRM INVOLVED <i>(unless same as item 1a or item 2 on Sheet No. 1)</i> (2)	BOYCOTTING COUNTRY (3)	BOYCOTTED COUNTRY OR COUNTRIES (4)	DATE REQUEST RECEIVED BY FIRM <i>(month/day/year)</i> (5)	REQUEST- ING DOCUMENT CODE (6)	DECISION ON REQUEST CODE (7)	YOUR REFERENCE NUMBER (8)
THIS SPACE FOR BXA USE NOT REPORTABLE  NOT REPORTABLE	Pairgain Technologies Inc. Tustin, CA	Kuwait	Isreal	4/29/97	L	T	
	Carlisle Syntec Incorp. Carlisle, PA	"	"	"	"	"	E749660
	Zurn Industries Inc. Erie, PA	?	?	4/30/97	"	"	E749662
	Riviana International Inc. Houston, Texas	"	"	"	"	"	E749663
	Zanontian and Sons Fresno, CA	"	"	"	"	"	E749664
	Water Pollution Control Corp. Brown Deer, WI	"	"	"	"	"	E749665
	Cool Zone Solana Beach, CA	"	"	"	"	"	E749666
	Itochu International Inc. Houston, Texas	"	"	5/1/97	"	"	E749667
	Trade Winds Trading Company Inc. Cedar Park, TX	"	"	"	"	"	E749668
	M.I.C. Industries Inc. Reston, Virginia	"	"	5/2/97	"	"	E749669
	World Wood Company New York, NY	"	"	5/5/97	"	"	E749670

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Column (2) Also enter firm identification number assigned to exporting firm, if known.
 (6) Use codes found on Sheet No. 1 to specify type(s) of document conveying the request.
 (7) Use codes found on Sheet No.1 to indicate whether action taken or not taken.
 (8) Enter reporting firm's reference number (e.g., letter of credit, customer order, invoice). This number must appear on corresponding copy of document or relevant page. Attach copies in same order as listed on continuation sheet(s).


SHEET NO.6 of 7

FORM BXA-6051P-a
 (Rev. 10-89)

REPORTING FIRM (Name)

National Bank of Kuwait S.A.K.
 New York Branch

REPORT OF REQUEST FOR RESTRICTIVE TR
 MULTIPLE TRANSACTIONS (Co

RSN SUBSET RTP/CLASS OTHER PARTY FIN (1)	NAME AND ADDRESS OF EXPORTING FIRM INVOLVED (unless same as item 1a or item 2 on Sheet No. 1) (2)	BOYCOTTING COUNTRY (3)	BOYCOTTED COUNTRY OR COUNTRIES (4)	DATE REQUEST RECEIVED BY FIRM (month/day/year) (5)	REQUEST- ING DOCUMENT CODE (6)	DECISION ON REQUEST CODE (7)	YOUR REFERENCE NUMBER (8)
THIS SPACE FOR BXA USE NOT REPORTABLE  NOT REPORTABLE	The Promotional Resources Group Topeka, KS	Kuwait	Isreal	5/5/97	L	T	E749671
	Robertson International Inc. Wilmington, NC	"	"	"	"	"	E749672
	BMIL International	"	"	5/5/97	"	"	E749673
	Ferrex International Inc. New York, NY	"	"	"	"	"	E749674
	Scott Aviation Lancaster, NY	"	"	5/6/97	"	"	E749675
	Innovative Laminating Co. Passaic, NJ	"	"	5/6/97	"	"	E749676
	Dabico Inc. Costa Mesa, CA	"	"	5/8/97	"	"	E749677
	State Insulation Corp. Perth Amboy, NJ	"	"	5/8/97	"	"	E749678
	Precision Parts Corp. Morristown, TN	"	"	5/8/97	"	"	E749679
	Spectrum Fabrics New York, NY	"	"	5/8/97	"	"	E749680
	Data Micro Computer Los Angeles, CA	"	"	5/8/97	"	"	E749681

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(7) Use codes found on Sheet No.1 to indicate whether action taken or not taken.
(8) Enter reporting firm's reference number (e.g., letter of credit, customer order, invoice). This number must appear on corresponding copy of document or relevant page. Attach copies in same order as listed on continuation sheet(s).


SHEET NO. 7 of 7

FORM BXA-6051P-a
(Rev. 10-89)

REPORTING FIRM (Name)

National Bank of Kuwait SAK
New York Branch

REPORT OF REQUEST FOR RESTRICTIVE TI
MULTIPLE TRANSACTIONS (Cc

RSN SUBSET RTP/CLASS OTHER PARTY FIN (1)	NAME AND ADDRESS OF EXPORTING FIRM INVOLVED <i>(unless same as item 1a or item 2 on Sheet No. 1)</i> (2)	BOYCOTTING COUNTRY (3)	BOYCOTTED COUNTRY OR COUNTRIES (4)	DATE REQUEST RECEIVED BY FIRM <i>(month/day/year)</i> (5)	REQUEST- ING DOCUMENT CODE (6)	DECISION ON REQUEST CODE (7)	YOUR REFERENCE NUMBER (8)
THIS SPACE FOR BXA USE NOT REPORTABLE  NOT REPORTABLE	American Polycraft Inc. Dalton, Georgia	Kuwait	Isreal	5/9/97	L	T	E749682
	Image Carpets Inc. Armuchee, GA	"	"	5/12/97	"	"	E749683

(Remove stub from public inspection copy at perforation if confidentiality is requested in Sheet No. 1)

بنك الكويت الوطني
National Bank of Kuwait

NEW YORK BRANCH



299 Park Avenue • New York, NY 10171 • (212) 303-9800 • FAX: (212) 319-8269 • Telex: 421 486 NBK NY

IRREVOCABLE DOCUMENTARY CREDIT

07APR97

ISSUING BANK'S CREDIT
REF.: 7153

ADVISING BANK'S CREDIT
REF.: E749623

BENEFICIARY:
PROTEON INC.
9 TECHNOLOGY DRIVE
WESTBOROUGH, MA 01581-1799

ISSUING BANK/OPENER:
KUWAIT REAL ESTATE BANK
P.O. BOX 22822
13089 SAFAT, KUWAIT

ADVISING BANK:

PUBLIC INSPECTION COPY

WHEN PRESENTING DRAFT(S) OR OTHERWISE
REFERRING TO THIS TRANSACTION PLEASE
MENTION OUR ADVISE NO. LC E749623

GENTLEMEN:

PLEASE BE ADVISED THAT WE HAVE BEEN REQUESTED BY THE ISSUING
BANK INDICATED ABOVE TO ADVISE YOU THAT THEY HAVE ESTABLISHED
THEIR IRREVOCABLE LETTER OF CREDIT IN YOUR FAVOR FOR:

WE REFER TO OUR PREADVICE DATED APRIL 2, 1997

ORIGINAL ENCLOSED.

WHEN PRESENTING YOUR DRAFT(S) AND THE DOCUMENTS
SPECIFIED IN THE CREDIT, PLEASE INCLUDE ONE EXTRA COPY OF
THE COMMERCIAL INVOICE FOR OUR FILE.

THIS CREDIT EXPIRES ON: 30APR97

WE HAVE BEEN AUTHORIZED TO NEGOTIATE DRAFT(S) FOR THE
FACE AMOUNT UPON PRESENTATION AT OUR OFFICE.

Yours faithfully,
for National Bank of Kuwait S.A.K.
New York Branch



CONTINUATION OF L/C REFERENCE E749623

AS PER L/C TERMS PAYMENT WILL BE EFFECTED TO YOU
3 WORKING DAYS AFTER WE RECEIVE DOCUMENTS IN ORDER AND CABLE
OUR CORRESPONDENT ACCORDINGLY.

NEGOTIATION IS RESTRICTED TO OUR BANK, THEREFORE, ALL
DOCUMENTS MUST BE PRESENTED TO US NO LATER THAN THE EXPIRY DATE:
30APR97

SHIPPING DOCUMENTS PRESENTED AT OUR COUNTERS AFTER 3:30 PM
WILL BE CONSIDERED RECEIVED THE FOLLOWING BUSINESS DAY.

PLEASE BE ADVISED ANY DOCUMENTS PRESENTED BUT NOT REQUIRED
BY THIS LETTER OF CREDIT WILL BE SENT TO THE ISSUING BANK
WITHOUT REVIEW NOR RESPONSIBILITY ON OUR PART.

NOTE: WE ARE ADVISING THIS CREDIT SUBJECT TO THE LIMITATION
THAT PURSUANT TO THE U.S. DEPARTMENT OF COMMERCE REGULATION,
WE ARE NOT PERMITTED TO ACCEPT DOCUMENTS REQUIRED REGARDING
THE CERTIFICATION ON THE VESSEL UNLESS SUCH CERTIFICATE(S)
IS ISSUED BY THE OWNER/MASTER OF THE CARRYING VESSEL (AN
AGENT IS NOT ACCEPTABLE).

PLEASE NOTE THAT A PROCESSING FEE OF USD15.00 WILL BE
DEDUCTED FROM THE PROCEEDS IN CASHES, WHEN WE ARE TO TRANSFER
FUNDS TO AN ACCOUNT MAINTAINED WITH A BANK OTHER THAN
NATIONAL BANK OF KUWAIT AND WHEN WE ARE TO EFFECT PAYMENT
BY CHECK.

A SPECIAL HANDLING FEE OF US\$65.00, WILL BE IMPOSED ON ACCOUNT OF
EACH SET OF DOCUMENTS WITH DISCREPANCIES. IN ADDITION TO SUCH
SPECIAL HANDLING FEE, SHOULD IT BECOME NECESSARY FOR US TO TELEX
THE ISSUING BANK FOR PAYMENT/ACCEPTANCE AUTHORIZATION, AN
ADDITIONAL EXPENSE OF US\$30.00 FOR EACH TELEX, AS WELL AS THE
ISSUING BANK DISCREPANCY FEE AND EXPENSES IF ANY WILL BE
DEDUCTED FROM REMITTANCE(S) MADE UNDER THIS L/C. WE WILL SEND
FOLLOW UP TELEXES BI-WEEKLY UNLESS YOU ADVISE OTHERWISE.

IN CASE THE TERMS AND CONDITIONS OF THIS L/C DO NOT MEET YOUR
REQUIREMENTS, WE SUGGEST THAT YOU COMMUNICATE DIRECTLY WITH THE
APPLICANT REQUESTING AN AMENDMENT.

THIS ADVICE CONVEY NO ENGAGEMENT ON OUR PART.

[Signature]
Yours faithfully,
for National Bank of Kuwait S.A.K.
New York Branch

06)



Kuwait 2/4/97

Advising Bank reference No.
Advising Bank is requested:
() To add their confirmation to this Credit
() To notify Beneficiary of this Credit
(x) To notify Beneficiary of this Credit through: Fleet Bank,
75 State street, Boston, MA 02109-2197,
ABA# 011-000138 Account# 83734-60799.

For account of
Al Dukair Trading & Cont. Co.,
Kuwait.

Amount (in words/figures) \$	
Expiration date	Valid in
30/4/97	U.S.A.

This refers to our preliminary ~~to~~ ^{Swift} Cable advice dated **2/4/97.**

_____ certify that all other details of goods shipped are as per Sales Order #
10624 & 70624A.

() Air () Sea parcel post receipts evidencing goods despatched to Kuwait Real Estate Bank (KSC), Kuwait for account of Buyers, quoting our Credit No. and marked "Freight prepaid".

() Insurance Policy or Certificate in assignable form and endorsed in blank, in the same currency as the Credit, for the full invoice value plus 10% covering () Marine () Land () Air transportation Risks as per Institute Cargo Clauses (All Risks), War Risks and S.R.C.C. Clauses, marked "Claims payable in Kuwait".

f. Insurance will be covered by Openers in Kuwait.

**** Computer Data Networks.**

*and net weight in Kilograms (Also refer to clause No.3 of other instructions on the attached sheet)

by () VESSEL (S.S./M.V.) (X) AIR FREIGHT () TRUCK
to Kuwait

All Bank charges outside Kuwait including Reimbursing Bank's charges are for account of ☐ Beneficiary ☒ Opener.

Other instructions: as per the attached sheet which forms an integral part of this L/C.

Partial shipments: ☒ Permitted ☐ Not Permitted
Through B/L... A W B are required in case transshipment is allowed.
Documents must be presented for negotiation within 5 days after the

Transshipment ☐ Permitted ☒ Not Permitted
TRANSHIPMENT AT ISRAEL IS PROHIBITED

For Negotiating Banks **at least 3 clear working days in USA prior to your claiming reimbursement**
 Telex advise us negotiation of sight documents for the **face value of equivalent US\$ 25,000**, and above indicating total amount reimbursed and value date.
 Documents incomplete or containing irregularities should not be negotiated unless prior approval is obtained from us.

We hereby engage with drawers and/or bonafide holders that drafts drawn and negotiated in conformity with the terms of this Credit will be duly honoured on presentation and that drafts accepted within the terms of this Credit will be duly honoured at maturity.
The amount of each draft must be endorsed on the reverse of this Credit by the negotiating Bank.

INSTRUCTIONS TO THE NEGOTIATING BANK
In reimbursement of your negotiations under this Credit please claim on our account with the Bank indicated below and forward to us the original set of documents by Registered Airmail and duplicates by subsequent Airmail.

Air carrier service

National Bank of Kuwait,
New York, U.S.A.

ADVISING BANK'S NOTIFICATION

Place, Date, Name and Signature of the Advising Bank

Important: Please Turn Over for Other Terms and Conditions.

**issuing bank copy
non negotiable**

1. INVOICES must show:

- The price and net weight expressed in kilograms of each type of goods separately.
- Number of packages shipped.
- Name of carrying vessel if shipment is made by sea.
- Air Waybill or Parcel Post Receipt numbers if goods are despatched by Airfreight or Parcel Post.
- Name of Manufacturers and/or Processors ~~and the Trade Mark~~ for manufactured or processed goods (Where the Beneficiaries are Manufacturers or Processors this must be expressly stated on the invoices).
- The invoices also must certify each piece of goods carries the name of Country of origin in non-detachable or non-alterable way or as printed on the Carton or Cases as the case may be.

2. CERTIFICATE OF ORIGIN, signed by the Chamber of Commerce and/or Official Trade and/or Industries Association and bearing their official seal, must state:

- The Country of origin of the goods. (In the event of the shipment of goods containing foreign materials, the percentage and the Country of origin of these materials must be shown on the Certificate of Origin).
- ~~Name of Manufacturer of the Exporter.~~
- ~~Name of Manufacturer/Processors for manufactured or processed goods.~~

NOTE:

- If a Certificate of Origin showing the name of Manufacturer and/or Processor signed by a Chamber of Commerce is unobtainable, a separate statement issued by the Shippers, on their own responsibility, showing the name of Manufacturer and/or Processor of the goods, the respective Invoice number and legalized by a Notary Public is acceptable provided that a Certificate of Origin signed by a Chamber of Commerce showing the origin of the goods is also presented.
- ~~Information of goods from the United States and Israel is strictly prohibited by Kuwait Import Regulations, therefore Certificates of Origin covering goods originating in the following countries are not acceptable: ISRAEL and SOUTH AFRICA~~

c. Certificates of Origin, covering goods of U.S.A. origin, issued by firms operating within the States mentioned hereinafter should be signed and/or countersigned as follows:

- Within the States of New York and Washington by the American Chamber of Commerce located in the area the goods are exported from and must be legalized by any Arab Embassy or Consulate except the Egyptian Embassy/Consulate.
 - Within the State of California, in San Francisco by U.S. - Arab Chamber of Commerce (Pacific) Inc., 777 Jones Street, San Francisco, California 94109 and in Los Angeles by U.S. - Arab Chamber of Commerce (Pacific) Inc., 818 West 7th Street, Suite - 1235-7 Los Angeles California 90017; and outside San Francisco or Los Angeles by any one of these Chambers or by any approved American Chamber of Commerce in California.
 - Within the State of Illinois, by Mid America-Arab Chamber of Commerce, Inc. 135 So. La Salle St., Suite 2050, Chicago, Illinois 60603.
 - Within other States, by U.S.-Arab Chamber of Commerce or any approved American Chamber of Commerce.
- d. Certificates of Origin covering shipment of goods of Dutch, Romanian, Greek, Maltese, Italian, Iranian, Kenyan, Turkish, Cypriot, Ethiopian and Hong Kong origin must be legalized by Kuwait Diplomatic or Consular Mission in these countries or by any Arab Embassy or Consulate (except Egyptian Embassy/Consulate), in case a Kuwaiti Consulate or Diplomatic Mission is not available in the country concerned.
- e. Certificate of Origin presented by the beneficiaries in Paris Zone should be legalized by the Chambre de Commerce Franco - Arabe, 138 Boulevard Haussmann, Paris 8e - France.
- f. Certificate of Origin issued by France Companies outside Paris area are acceptable provided they are attested by Chambre de Commerce Franco - Arabe, 138 Boulevard Haussmann, Paris 8e.
- g. Beneficiaries within London Area should get the Certificates of Origin and other documents legalized by Arab-British Chamber of Commerce, 6 Belgrave Square, London SW1X 8PH.
- h. Beneficiaries within Brussels Area should get the Certificate of

Origin and other documents legalized by Arab-Belgium-Luxemburg Chamber of Commerce, Rue Mignot-Delanché 63, B 1060, Brussels.

- Beneficiaries within Bonn Area should get the Certificate of Origin and other documents legalized by Arabisch-Deutsch Vereinigung Chofa for Handel und Industrie, Komer Street 125/1, 5300 Bonn-Bad Godesberg.
- Certificates of Origin covering goods of Pakistan Origin must be certified by the Chamber of Commerce & Industry of Pakistan and the legal authorities there.
- Certificates of Origin covering goods exported from Singapore are acceptable only if certified by either Singapore Trade Development Board or Singapore Manufacturers' Association or Singapore International Chamber of Commerce.
- Certificates of Origin covering goods exported from Malaysia are acceptable only if certified by either Malaysian International Chamber of Commerce & Industry or Malay Chamber of Commerce & Industry of Malaysia or National Chamber of Commerce & Industry of Malaysia or Malaysian Association of Malay Exporters (MAME) or Federation of Malaysian Manufacturers (FMM) or United Chambers of Commerce of Sarawak or Sabah Bumputra Chamber of Commerce.

m. Legalization of Certificate of Origin by other documents by Egyptian Embassy/Consulate for acceptance

3. Shipment from China: The China Council for Promotion of International Trade is authorized to sign or certify any documents relating to shipment of goods from China.

4. In the event of Shipment by Air Freight:

- Beneficiaries must hand over signed copies of invoices and Certificate of Origin to the Airline Office at the time of shipment to be accompanied with the Air Waybill and the remaining invoices must certify to this effect.
 - Either the Air Waybills should state that the carrying aircraft is allowed to land at Kuwait Airport or a declaration to this effect from the Airline is acceptable.
 - Air Waybills must indicate the actual flight date.
5. In the event of shipment by Air or Sea Parcel Post, invoices must certify that parcel(s) has been marked showing our Credit No. For Air Parcel Post, signed copies of invoices and Certificate of Origin must be airmailed direct to us immediately after despatch of parcels and the remaining invoices must certify to this effect.
6. In case of shipment by Truck, Truck Road Waybills must indicate the name, address and Tel. No. of Carrier's Agents in Kuwait who will issue the Delivery Order.
7. a. In case of shipment by Steamer, Bill of Lading must declare that the carrying vessel is allowed to enter Kuwait Ports. A separate declaration to this effect issued by the Owner or the Captain of the Vessel is acceptable.
- b. Bill of Lading must indicate the name, address and Tel No. of Carrier's Agents in Kuwait who will issue the Delivery Order.
8. Declarations for the carrying vessels as well as the aircrafts owned by Kuwaiti or Arab Companies are not required.
9. Bills of Lading issued to the order of an authorised foreign exchange dealer in Pakistan or Bangladesh are acceptable for shipments from Pakistan or Bangladesh.
10. Unless otherwise specified shipping documents bearing reference by stamp or otherwise to costs additional to the freight charges, such as cost of or disbursements incurred in connection with loading or unloading or similar operations are not acceptable.
11. Documents of the following nature are not acceptable:
- Invoices issued for amounts in excess of amount permitted by the credit.
 - Transport documents indicating consignor of goods, a party other than the Beneficiary of the credit.
 - Documents bearing a date of issue prior to that of the credit.
12. Documents produced by reprographic or automated or computerised systems or as carbon copies if marked as originals are acceptable, provided they bear original manuscript signatures and wherever applicable carry original (fresh) stamps/seals.
13. Photocopies of documents are not acceptable.
14. All documents called for must be submitted in English and/or Arabic.
15. Simple receipts in lieu of sight drafts acceptable.
16. The words PERSIAN GULF should not appear in the address of any of the documents.

DATE	AMOUNT IN WORDS	BY WHOM NEGOTIATED

P.O. Box : 22822 Safat,
13089 SDafat, Kuwait.
TELEX : 22321 AKARI 22872 REBANK KT.
CABLE : REALBANK
FAX : 2462516 PHONE : 2458177



البنك العقاري الكويتي
Kuwait Real Estate Bank

THIS SHEET FORMS AN INTEGRAL PART OF OUR L/C NO. 7153 FOR USD 39,099/-

OTHER INSTRUCTIONS :-

1. This documentary credit is subject to the Uniform Customs and Practice for Documentary Credits (1993 Revision) International Chamber of Commerce (Publication No.500).
2. Documents with any alterations/corrections without authentication are not acceptable.
3. ☒ Harmonic System Packing List should be presented in the form (in English or Arabic) as shown below :-

Description of Goods	Item No. as per H.S.	No. of Pack	Kind of Package	Contents/ Package	Gross Weight	Net Weight	Total Cost Each Item
✓	✓	✓	✓	✓	✓	✓	✓

4. ☒ All documents including Air Waybill except Sight Draft must be made in the name of :- Computer Data Networks, Al Faris Complex, Mezzanine Floor, Ali Al Salem Street, Kuwait City, Kuwait. Tel. No.:(965) 244-8574 Fax No.:(965) 240-3554.
5. ☒ Commercial Invoice and Certificate of Origin should spell out the manufacturer's name, nationality and country of origin in full, without using any abbreviation.
6. ☒ All original and legalized documents along with packing lists should accompany the Air Waybill and duplicate should be negotiated through bank.
7. ☒ Negotiation on duplicate set of documents is permitted.
8. ☒ Credit amount represents F.O.B. value of the goods. Freight charges will be settled by Shipping Agents outside the L/C terms.
9. Certificate of Origin issued in the country of export of goods must certify as follows :-
☒ "We certify that the goods are of U.S.A. Origin. They contain U.S.A. materials and they are being exported from U.S.A. The goods are manufactured by Proteon Inc., U.S.A."
10. Certificate of Origin must also show :-
☒ a. Name of the exporting country of goods.
☒ b. Name of the exporting company.
☒ c. Country of Origin of the goods.
☒ d. Name and address of the producing company.